

Underwriting success stories: Jan 2022

As we begin our first quarter, we'd like to take the time to send well wishes your way as you embark on this exciting new year. Our hope is that you will keep Joyn in mind as you receive new and renewal business on your desk -- and give us the opportunity to earn your business.

Here are a few of our most recent success stories. As a valued Joyn partner, we're sharing these stories with you to provide an inside look into our appetite's sweet spot. With our vast appetite, we are confident that we will be able to celebrate similar wins with you and your team in the near future.



Revenue: \$0.3M
Contents: \$0.1M

Furniture Wholesaler

- Wholesale and private label of chairs to hospitality industry in Indiana
- No prior coverage, no known claims
- Won the bid thanks to our responsiveness and ability to provide both GL and Property coverage while providing competitive pricing
- Quoted premium for Property and GL: \$5k



TIV: \$3.1M

Fiberglass Manufacturer

- Operations in Indiana with 4 buildings on premises, each housing a production phase
- Previously non-admitted carrier that was increasing rate and deductible significantly upon renewal, no claims
- Quick response to agent's needs allowed us to secure the business
- Quoted premium for Property: \$23k



TIV: \$3.5M

Lessor of Commercial Real Estate

- Shopping center in Southeast TX
- 29,000 sq ft masonry non-combustible
- Turned around quote in 24 hours
- Quoted premium for Property and GL: \$9k



TIV: \$3.9M

Lessor of Residential Buildings

- Building in Brooklyn, NY
- 6 story building with 10 apartment units
- Turned around quote in 48 hours
- Quoted premium for Property: \$5k

Join Us! Let's Talk!

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